

# Join the **PARTNER PROGRAM**

## **SyracuseCoE is New York State's Center of Excellence for Environmental and Energy Systems.**

The SyracuseCoE Partner Program engages collaborating firms and institutions to address global challenges in clean energy, healthy buildings, and water resources. Members work together to develop and commercialize new products and technologies.

Led by Syracuse University, SyracuseCoE capitalizes on Central New York's long-standing industry clusters and researchers at area academic institutions to provide experiential learning opportunities for both students and the workforce. By doing so, SyracuseCoE promotes jobs and wealth for CNY and New York State.

SyracuseCoE's state-of-the-art LEED Platinum headquarters facility provides not only an iconic landmark on the Syracuse landscape, but a living lab to conceive, test, and demonstrate the latest advances in energy-efficient building technologies in both real-world and simulated conditions. Since 2000, SyracuseCoE has funded more than 150 research, development, and demonstration projects, resulting in more than 1,000 jobs created and retained, 58 patents and licenses reported, and eight new start-up companies founded. And the bold ideas just keep coming—in the lab and in the marketplace.

### **3 PARTNER PROGRAM LEVELS**

- ★ Industry Partner
- Affiliate Partner
- Start-up\* Partner

\*Start-up firms may receive Affiliate Partner level benefits for a special rate. "Start-up" is defined as companies with less than \$5 million in revenues, under 25 employees and less than 5 years old. This rate is available for up to 2 years.

### **RESEARCH AND DEVELOPMENT**

- ★ Leadership role in SyracuseCoE activities and program
- ★ Seat on SyracuseCoE Industry Partners Leadership Council
- ★ Prioritized partnership on the development of competitive proposals for funding solicitations
- ★ 80% of program fees support the SyracuseCoE Innovation Fund, a competitive pool of funding for Partner projects
- Facilitated engagements and networking with faculty researchers and Partner firms
- Referrals to technical assistance for business development and technology commercialization
- Referrals to 3rd party testing and verification assistance by university researchers and others
- Participation in SyracuseCoE collaborative R&D initiatives
- Facilitated connections with potential early adopters of new product technologies

### **FUNDING**

- Exclusive eligibility for competitive Innovation Fund awards
- Weekly updates of funding opportunities

### **MARKETING**

- ★ Prioritized use of SyracuseCoE LEED Platinum facility for meetings and events
- Recognition on prominent signage in SyracuseCoE lobby
- Logo on SyracuseCoE website linking to company website

### **NETWORKING**

- Invitations to meetings and events, including monthly Research & Technology Forums, Partner exclusive briefings and other events
- Assistance with organization of private workshops held at SyracuseCoE headquarters

### **EDUCATION AND TALENT**

- Facilitated matches between companies and students to fill specialized needs
- Exclusive eligibility for SyracuseCoE Industry Collaboration Internship awards
- 50% registration discount for annual SyracuseCoE Symposium for Partner employees
- Invitations to present at monthly SyracuseCoE Research & Technology forums
- Participation of company interns in SyracuseCoE summer internship programming

### ★ INDUSTRY PARTNER LEVEL EXCLUSIVE BENEFITS

- ALL PARTNER LEVEL BENEFITS